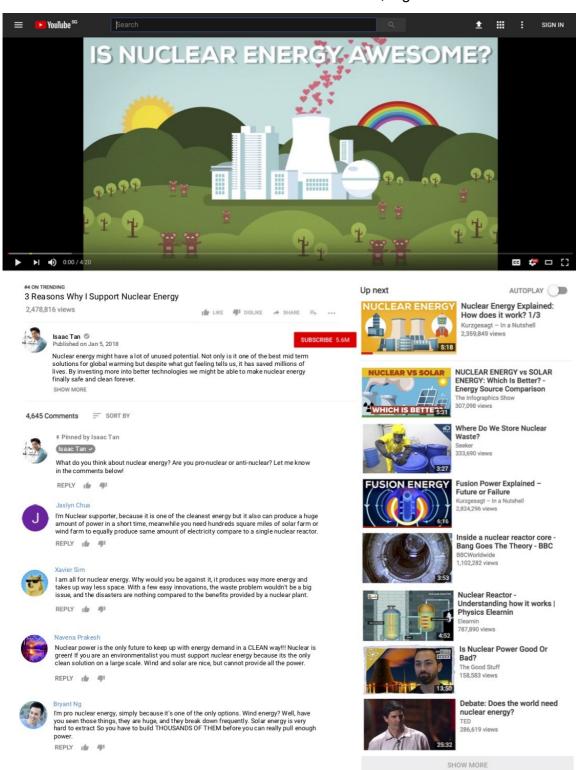
Appendixes

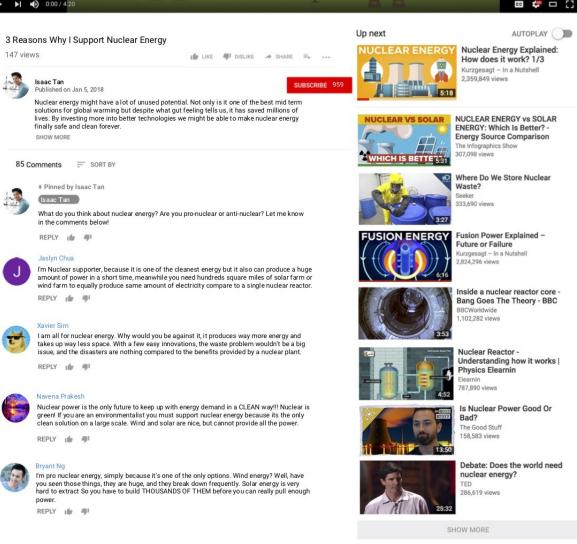
Appendix A: Experimental Stimuli

Condition 1: Pro-nuclear YouTube video & comments, high social attraction



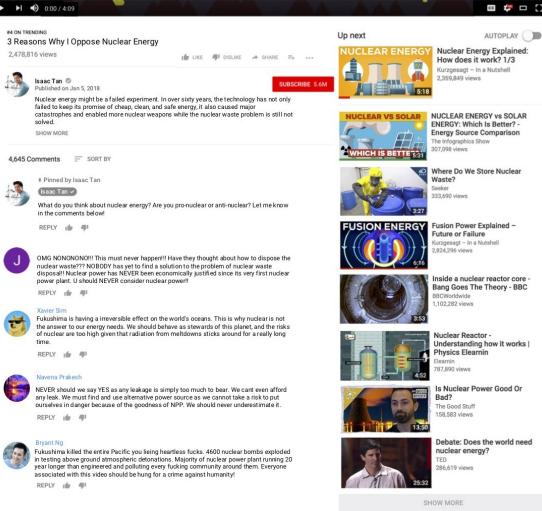
Condition 2: Pro-nuclear YouTube video & comments, low social attraction





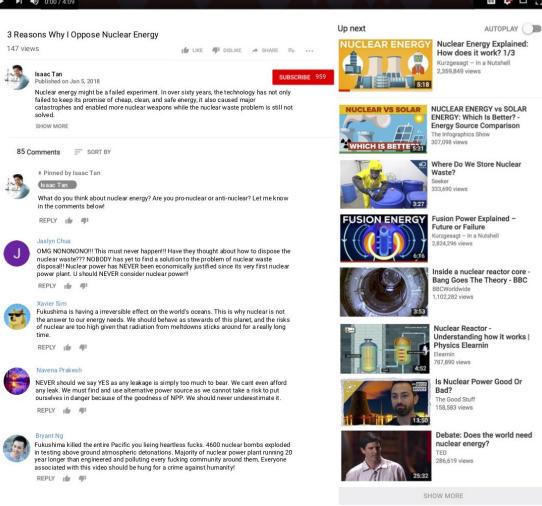
Condition 3: Anti-nuclear YouTube video & comments, high social attraction





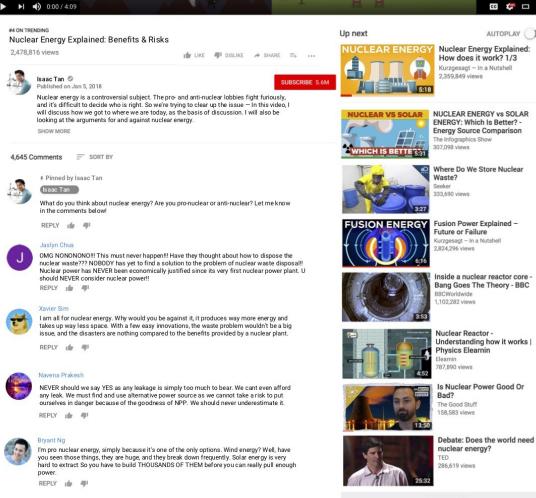
Condition 4: Anti-nuclear YouTube video & comments, low social attraction





Condition 5: Mixed YouTube video & comments, high social attraction

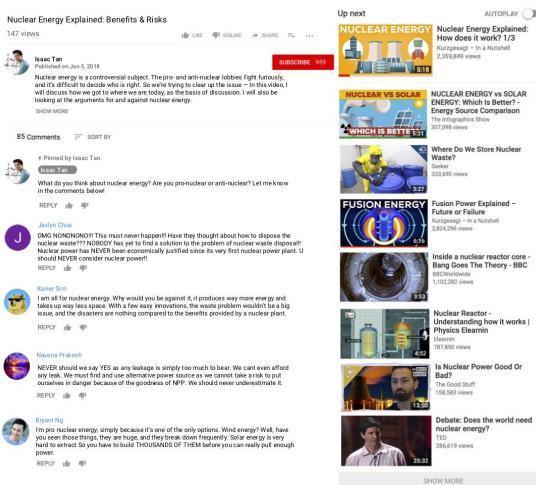




SHOW MORE

Condition 6: Mixed YouTube video & comments, low social attraction





Appendix B: Measurement Items

PRE-TEST

Instructions: Please indicate your opinion by clicking the option for the number that expresses your level of agreement with each statement.

PRE 1. General attitudes toward nuclear energy development

Adapted from: Ho & McLeod (2008)

1. In general, how much do you favor/ oppose nuclear energy development?

Oppose		•			Favor
1	2	3	4	5	6
0	0	0	0	0	0

2. How much do you support/ oppose nuclear energy development in Singapore?

Oppose					Favor
1	2	3	4	5	6
0	0	0	0	0	0

PRE 2. Instrumental attitudes toward nuclear energy development

Adapted from: Mehling, 1959, Neuwirth & Frederick, 2004

3. In general, I perceive nuclear energy development to be:

or mrganen	ai, i porcoito	1101010001 011	<u> </u>	pinionit to se	, ,			
Useless						Useful		
0	0	0	0	0	0	0		
Worthless Valuable								
0	0	0	0	0	0	0		
Unimportant Important								
0	0	0	0	0	0	0		
Boring						Stimulating		
0	0	0	О	О	0	0		
Meaningful (R) Meaningless (R)								
0	0	0	0	0	0	0		

PRE 3. Affective attitudes toward nuclear energy development

Adapted from: Hagger & Chatzisarantis, 2005; Kang, Cappella & Fishbein, 2006

4. In general, I perceive nuclear energy development to be:

The general, i perceive indoical energy development to be:									
Bad						Good			
0	0	0	0	0	0	0			
Unappealir	ng					Appealing			
0	О	0	0	0	0	0			
Foolish									
0	0	0	0	0	0	0			
Rewarding	(R)				Pι	inishing (R)			
0	0	0	0	0	0	0			
Pleasant (R) Unpleasant (R)									
0	0	0	0	0	0	0			

POST-TEST

Instructions: Please indicate your opinion by clicking the option for the number that expresses your level of agreement with each statement.

POST 1. Instrumental Attitudes toward the YouTube video

Adapted from: Mehling, 1959, Neuwirth & Frederick, 2004

5. Overall, I find the arguments raised in the **YouTube video** to be:

J. Overan, i	mila the arg	unichis raist	ca in thic i o	u i ubc viuce	io bc.		
Useless						Useful	
0	0	0	0	0	0	0	
Worthless							
0	0	0	О	0	0	0	
Unimportant Important							
0	0	0	0	0	0	0	
Convincing (R) Unconvincing (R)							
0	0	0	0	0	0	0	
Poorly argu	ied			•		Well argued	
0	0	0	0	0	0	0	
Uninformat	ive				•	Informative	
0	0	0	0	0	0	0	
Boring						Stimulating	
0	0	0	O	0	0	0	
Meaningful (R) Meaningless (R)							
0	0	0	0	0	0	0	

POST 2. Affective Attitudes toward the YouTube video

Adapted from: Hagger & Chatzisarantis, 2005; Kang, Cappella & Fishbein, 2006

6. Overall, I find the **YouTube video** to be:

<u> </u>						
Bad					,	Good
0	0	0	0	0	0	0
Unappealing						
0	0	0	0	0	0	О
Enjoyable (R) Unenjoyable						ijoyable (R)
0	0	0	0	0	0	0
Pleasant (R	?)				Unp	leasant (R)
0	0	0	0	0	0	0
Foolish						Wise
0	0	0	0	0	0	0
Rewarding (R) Punishing (R)						
0	0	0	0	0	0	0

POST 3. General attitude intensity toward nuclear energy development

(Repeated questions from PRE 1. General attitudes toward nuclear energy development)

7. **In general**, how much do you favor/ oppose nuclear energy development?

	,	J 0 01 1011 0 17 0 P		51.10.9) G.0.0.0	
Oppose					Favor
1	2	3	4	5	6
0	0	0	0	0	0

8. How much do you support/ oppose nuclear energy development in Singapore?

Oppose					Favor
1	2	3	4	5	6
0	0	0	0	0	0

POST 4. Instrumental attitude intensity toward nuclear energy development

(Repeated questions from PRE 2. Instrumental attitudes toward nuclear energy development)

9. In general, I perceive **nuclear energy development** to be:

o go	a., . po. oo. ro		3,					
Useless						Useful		
0	0	0	О	0	0	0		
Worthless								
0	0	0	0	О	0	0		
Unimportant Importan								
0	0	0	0	0	0	0		
Boring						Stimulating		
0	0	0	0	0	0	0		
Meaningful (R) Meaningless (R)								
0	0	0	0	0	0	0		

POST 5. Affective attitude intensity toward nuclear energy development

(Repeated questions from PRE 3. Affective attitudes toward nuclear energy development)

10. In general, I perceive nuclear energy development to be:

Bad						Good
0	0	0	0	0	0	0
Unappealin	ng					Appealing
0	0	0	0	0	0	0
Foolish						Wise
0	0	0	0	0	0	0
Rewarding	(R)				Pι	inishing (R)
0	0	0	0	0	0	0
Pleasant (R) Unpleasant						leasant (R)
0	0	0	0	0	0	0

POST 6. Willingness to share the YouTube video

Adapted from: Pang et al. (2016)

11. Please select the option that best represents your views:

	Highly unlikely	•	•				Highly likely
	1	2	3	4	5	6	7
a) How likely are you to click "share" on the YouTube video?	0	0	0	0	0	0	0
b) How likely are you to share the YouTube video in offline conversations?	0	0	0	О	О	О	0

MANIPULATION CHECKS

MC1. Social identification

Adapted from: Cameron, 2004; Doosje, Haslam, Spears, Oakes & Koomen, 1998; Ellemers, Kortekaas & Ouwerkerk, 1999

12. Please select the option that best represents your views:

12.1 lease select the opti-	Strongly disagree			<u></u>			Strongly agree
	1	2	3	4	5	6	7
a) I feel strong ties to the YouTube users featured in this YouTube page.	O	0	0	0	О	0	O
b) I find it difficult to form a bond with the YouTube users featured in this YouTube page (R).	0	0	0	0	0	0	0
c) I don't feel a strong sense of connection to the YouTube users featured in this YouTube page (R).	0	0	0	0	0	0	0
d) I identify with the YouTube users featured in this YouTube page.	0	0	0	0	0	0	0

MC2. Social Attraction

Adapted from: Cronshaw & Lord, 1987; Hogg, Hains & Mason, 1998 13. Please select the option that best represents your views:

	Not very well						Very well
	1	2	3	4	5	6	7
a) The YouTube user's channel was influential.	0	0	0	О	0	0	0

MC3. Valence of YouTube video

- 14. The YouTube <u>video</u> contained arguments that were _____ of nuclear energy development:
 - o Mostly supportive
 - o Mostly unsupportive
 - o Both supportive and unsupportive
 - o I did not notice the arguments in the YouTube video

15. To what extent do you agree/ disagree with the following statement? Strongly Strongly disagree agree 1 2 7 3 4 6 [Display logic] If the YouTube video contained arguments that are <u>supportive</u> of nuclear energy development: a) The YouTube video contained arguments that were **largely** 0 0 0 0 0 0 0 supportive of nuclear energy development. [Display logic] If the YouTube video contained arguments that are unsupportive of nuclear energy development: b) The YouTube video contained arguments that were **largely** 0 0 0 0 0 0 unsupportive of nuclear energy development. [Display logic] If the YouTube video contained arguments that are both supportive and unsupportive of nuclear energy development: c) The YouTube video contained arguments that were **both** 0 0 0 0 0 0 0 supportive and unsupportive of nuclear energy development. MC4. Valence of User Comments 16. To what extent do you agree/ disagree with the following statement? Strongly Strongly disagree agree 1 2 3 4 5 6 7 [Display logic] If the user comments contained arguments that are supportive of nuclear energy development: a) The comments contained arguments that were **largely** 0 0 0 0 0 0 0 supportive of nuclear energy

development.

[Display logic] If the user comments contained arguments that are <u>unsupportive</u> of nuclear energy development:							
b) The comments contained arguments that were largely unsupportive of nuclear energy development.	0	0	0	0	0	0	0
[Display logic] If the user comments contained arguments that are both supportive and unsupportive of nuclear energy development:							
c) The comments contained arguments that were both supportive and unsupportive of nuclear energy development.	O	0	0	0	0	0	0
DEMOGRAPHICS 1 What is your gender?							

1.	What	is	your	gend	ler?
----	------	----	------	------	------

- o Male
- o Female

2.	What	is	your	age?

- 3. What is your ethnicity? o Chinese

 - o Malay
 - o Indian
 - o Eurasian
 - o Others, please specify: _____